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Titus Nursery Company

THE WAYNESBORO NURSERIES

FRUIT TREES, ORNAMENTALS AND LANDSCAPE SERVICE

REFERENCE ANY BANK OR BUSINESS HOUSE IN
WAYNESBORO

Waynesboro, Va.

Spring 1935.

Dear Planter:

WE EXERCISE THE GREATEST CARE TO KEEP OUR VARIETIES PURE AND TRUE TO NAME AND HOLD OURSELVES IN READINESS AT ALL TIMES TO REPLACE ON PROPER PROOF ALL STOCK THAT MAY PROVE OTHERWISE OR REFUND AMOUNT PAID BUT IT IS MUTUALLY AGREED BETWEEN THE PURCHASER AND OURSELVES THAT WE SHALL NOT BE LIABLE FOR ANY AMOUNT GREATER THAN THE ORIGINAL PRICE

Fruit Tree planting has been declining for the past fifteen years and many of the old Fruit Tree Nurseries changed to growing Ornamentals. Those remaining in the Fruit Tree business curtailed their plantings to a small percent of what was grown fifteen years ago. The droughts of 1930, 1932 and 1934 killed completely thousands of bearing trees and so weakened others that they are no longer profitable, should be removed, and replaced. The low temperatures of last winter took a heavy toll of both bearing and young trees. The result is that there is not available in the Nurseries half as many trees as needed for replants, not mentioning any new plantings. Due to light plantings and heavy losses in bearing trees, fruit production is expected to be on the decline for a number of years to come, resulting in better prices.

We Nurserymen had already sold a large percent of all stock available for this season's delivery before realizing the shortage was so acute. Wholesale Nurseries immediately increased their prices, in many cases doubled and tripled, but it was too late as they had little left.

We still have a good assortment, but not in large quantities. Our prices have been slightly increased, but our trees are still lower than three or four years ago when they were plentiful. Next year Fruit Trees will be scarcer than ever as only a 5% seedling crop was produced in 1933, and the midwest drought wiped out the crop again in 1934.

If you have replanting to do or contemplate planting a new orchard, and trees are available now, we recommend purchasing your trees without delay. If obtainable at any price, trees will undoubtedly cost more next year.

The quality of our stock was never better and we can still furnish most varieties, especially in the smaller sizes. In case we should be out of a variety, and you have a second choice, please mention same in making up your order.

Ornamentals are still plentiful and as low in price as ever. A good time to plant.

Very truly yours,

TITUS NURSERY COMPANY

BY E. M. Quillen.

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